INVESTOR RELATIONS UPDATE

Optimizing Value Creation for Unitholders

We strive to deliver stable and consistent returns to our unitholders. In this pursuit, we have made prudent fiscal decisions to acquire two new assets, reaffirming our commitment and increasing the potential for added value. We continue to drive innovation, improve portfolio competitiveness and proactively engage with unitholders to fortify relationships and unlock opportunities for sustained value creation.

DELIVERING ON COMMITMENTS TO UNITHOLDERS

HOW WE ENGAGED

- Quarterly earnings calls
- Periodic one-on-one and group meetings
- Half-yearly reports/annual reports
- Annual unitholders' meeting
- Media updates
- Website
- Grievance redressal

- OUR COMMITMENT Consistent return on investments and distributions
- Wealth creation
- Portfolio expansion
- Long-term viability and sustainable growth
- Timely disclosures, transparency and compliance

UNITHOLDING DISTRIBUTION AS ON SEPTEMBER 30, 2023



- **43.90%** Sponsor and Sponsor Group
- **38.70%** Institutional Investor
- **10.14%** Others (Body Corporates, Trust, HUF, Clearing Members, etc.)
- **7.26%** Individuals (Indian Resident and NRI)

STATE-WISE CONCENTRATION OF UNITHOLDERS (NOS.) (IN %)

HOW WE DELIVERED VALUE

confidence in REIT

10 guarters of consecutive distributions

and ₹50.55 cumulative since listing

■ Healthy distribution returns: ₹4.40 in H1 FY2024

Extensive Sponsor Group pipeline and their

• Meeting all statutory and REIT guidelines

UNITHOLDERS AS ON SEPTEMBER 30, 2023 42,735

RETURN

IN H1 FY24*

₹8.25

*Payment of Distribution to the Unitholders



- 24.96% Maharashtra 11.77% Rest of India
- 9.83% Karnataka
- 9.47% Tamil Nadu
- 7.4% Delhi
- 7.2% Andhra Pradesh Uttar Pradesh
- 6.75% -
- 4.99% Gujarat
- 4.73% West Bengal
- 3.87% Haryana
- 3.03% Kerala
- 3.03% Rajasthan
- 2.95% Madhya Pradesh



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